

LoadTrek.net Leader

Vol. 1 Issue 1

Welcome to the first issue of the LoadTrek.net Leader, an online publication distributed quarterly to current LoadTrek.net customers. In this issue you will find information regarding:

- DOT hours of service changes
- LoadTrek 101 training webinars
- Upcoming release of latest MobileTrek on board software
- Browser-based and mobile applications
- Expansion of LoadTrek.net data centers
- LoadTrek Professional Services
- Additional software features and functionality

As we begin 2012, the LoadTrek.net Team would like to thank all of our customers for their patronage. Our philosophy of continuous improvement extends into the new year and we invite all customer feedback to further enhance our product.

DOT Hours of Service Changes

The FMCSA introduced the new Hour of Service regulations for property-carrying interstate carriers. While this rule is not what the industry wanted, the overwhelming volume of comments did help - the 11 hour driving limit is retained.

Changes from the current rule are:

- “On-Duty” definition excludes any time resting in a parked commercial motor vehicle. This change permits a day-cab driver to take a break in the cab without having to log the time as “on-duty”. Drivers may be off duty in a moving CMV’s passenger seat, provided it’s immediately before or after a sleeper berth for up to 2 hours. When a driver is off duty, the driver must be able to pursue any activity of his/her choosing. Therefore it is important to plan a driver’s day - including break beginning and ending times.
- Required break after 8 hours on-duty. A driver must take a break of at least 30 minutes any time before reaching 8 consecutive hours on-duty. The 14 hour day is in reality a 13.5 hour day once this break is included.
- 34 Hour restart is kept, but in a different form and with limitations. A 34 hour restart may be taken once every 7 days. The 34 hours off must include 2 periods between 0100 and 0500.
- Oilfield drivers must show “waiting time” in the remarks section of the log, or on a separate grid line. Oilfield “waiting time”, specifically at a well site while servicing the well, is off duty and pauses the 14 hour on duty clock.
- Serious violations are now defined. Driving 3 or more hours beyond the limits is an egregious violation, punishable by the maximum civil penalties.

The revised penalty schedule and the oilfield rules must be complied with by February 27, 2012, The remainder of the rules are to be complied with July 1, 2013.

We expect this rule to be challenged in court, as 93% of all public comments in the Federal Register opposed this new rule. This may delay the implementation of this rule. Watch our blog for the latest news; <http://transportfacts.blogspot.com/>. You can find a copy of the new rule at <http://www.fmcsa.dot.gov/rules-regulations/topics/hos-final/hos-final-rule.aspx>.

LoadTrek 101 Training Webinars

The LoadTrek 101 training webinar schedule has been published and can be accessed using the link below.

http://www.loadtrek.net/loadtrek_net/kbarticles/LT101_Schedule_Early_2012.odt.pdf

Webinars begin January 9th.

The webinars will be held every Monday and Wednesday at 13:00 Central time unless otherwise noted in the schedule. Invitations will be sent out 24-48 hours prior to each scheduled webinar.

The LoadTrek 101 training webinars are designed as initial training for new users and refresher training for those with experience. Each webinar is approximately 55 minutes long with 45 minutes of training followed by 10 minutes of questions and answers. Sample webinar topics include: load creation, route assignment, DOT viewing and editing, driver analysis, report filtering, etc.

Release of MobileTrek Version 2.20

In order to accommodate the new DOT hours of service regulations and include customer requested enhancements, the LoadTrek.net Team has set a target window of late March 2012 to release an update to the MobileTrek software.

This update will address all reported items, remain DOT compliant and improve upon the existing features. Some items included in the new version: 'Night' feature to accommodate all displayed screens, ability to review previously sent messages, DVIR enhancements.

Mobile Device and Browser Based Applications.

LoadTrek.net Team has been busy this year researching new mobile technologies and developing browser and device based applications. The web and device applications will eventually cover the entire gamut of LoadTrek.net functionality using the new rich user interfaces available within the GWT technology. GWT technology has been developed by Google under the open source license and can

provide the same user experience on the desktop, laptop, iPad and your smart phone, be it Android or iPhone. Whichever web enabled device you have you can connect and use LoadTrek.net in the office or on the road.

The first area scheduled for release in early 2012 is the HOS Information. It will offer the same HOS audit features as the current platform plus a few additional items. The next improvement will be to the mapping and tracking functionality featuring a tighter integration with Google maps including the full screen map option and on-the map detail reporting. Business analytics apps will be released in the summer of 2012.

Expanding LoadTrek.net Data Centers

Our family of customers has been steadily growing and we are expanding our hardware infrastructure to match the growth. We are adding a new data center in the Midwest to increase redundancy and improve the service performance at peak times. To you as a customer that will mean an across the board speed improvement, a faster response to simple software actions, quicker report generation and prompt plane loading.

We will update you as this project moves forward.

LoadTrek.net Professional Services

A number of our customers have begun to take advantage of on-site training and process optimization. These are some of the features of the LoadTrek Professional Services Team. These individuals are available to travel to your location and provide customized training and suggestions for optimized use of your Loadtrek solution.

Some examples of Professional Services:

- Audit existing solution, recommend hardware replacements and modify maintenance procedures
- Train users on existing LoadTrek tools to enhance communication between dispatchers, drivers and shop personnel
- Observe and streamline payroll processing
- Integration of LoadTrek with Quickbooks or other third party accounting applications
- Work with managers to maximize the analysis plane, driver scorecard, etc.

Contact LoadTrek at 877.226.0107 to discuss how the Professional Services Team can assist your organization.

Software Features and Functionality

We continually work to improve the features and abilities of the LoadTrek.net solution and some recent improvements you may not have noticed include:

- Route Plane - Ability to sort driver list by route start time
- Time Sheet - Payroll exceptions to account for non-driving compensation
- Billing Plane - Postal late slip validation and data view
- Online Help Ticket Form
- Driver Scorecard and Analysis

Upcoming Events

National Star Route Mail Contractors Association
Western / Central Regional Meeting
Tuesday and Wednesday, 1/24/2011 & 1/25/2011
Las Vegas, NV

Be sure to stop by and speak with one of us to discuss and demonstrate the full line of solutions to meet your needs.